



**21 MAY 2025**

**MICHAEL P. ARANAS**

*President/CEO*

**LBP LEASING AND FINANCE CORPORATION (LBP-LFC)**

15/F Syciplaw Center, No. 105, Paseo De Roxas Makati City

### **ACKNOWLEDGEMENT RECEIPT**

LETTER **21 MAY 2025**

DATE:

RE: **[E] LETTER FROM LBP LEASING AND FINANCE CORPORATION (LLFC) TO GCG RE SUBMISSION OF ITS 1ST QUARTER PES ACCOMPLISHMENT CY2025**

The said document was officially received by the Governance Commission on 21 May 2025 and has been forwarded to the responsible GCG Officer for appropriate action.

To follow-up for further action on the document, you may contact us through telephone numbers (02) 5328-2030 or (02) 5318-1000. Please cite the GCG Document Management System (DMS) Barcode Number: **0-0908-21-05-2025-014277.**

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Received by:

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Signature over Printed Name

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Date and Time

**PRIVACY NOTICE:** Any or all personal data you provided will only be used to process your transaction with the GCG and for other compatible purposes. All collected data will be kept secure and confidential, unless otherwise authorized by law. They will be disposed of as soon as the purpose for their use has been achieved. Only aggregate or anonymized data shall be subject to further processing. We respect your rights under the Data Privacy Act. Should you wish to invoke any such rights in relation to our processing of your personal data, or have questions or clarifications relative to privacy and data protection, you may contact the GCG – Data Privacy Team at [privacy@gcg.gov.ph](mailto:privacy@gcg.gov.ph). You may lodge your complaint or submit an incident report form in the same email address.



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LBP LEASING AND FINANCE CORPORATION

PES Form 2b  
1st Quarter Monitoring Report CY 2025

COMPONENTS						2025 Modified Target	1st Quarter 2025 (January to March)		
		Objective/Measure	Formula	Weight	Rating System		Target	Actual	Over (Under)
FINANCIAL	SO 1	Sustain Capital and Financial Growth through the effective and efficient use of resources							
	SM 1	Total Net Portfolio	Finance Lease Receivables (Current and Non-current) Add: Loans and Receivables - Others (Current and Non-current) Add (BIR - Reserves and EOPL, net) Less: Deposit on Lease Contract	15%	(Actual / Target) x Weight	P 6.366 Billion	P 6.220 Billion	P6.180 Billion	(P40.00 Million)
	SM 2	Net Past Due Rate	Total Past Due at the end of the period Less Unearned Leasing Income, Unearned Interest Income and Specific for Loan Loss Provision + Total Net Portfolio	7%	(1-(Actual-Target)/Target) x Weight	5.00%	5.00%	15.05%	(10.05%)
	SM 3	Total Asset Size	Absolute amount of Total Assets by end of year-end	10%	(Actual / Target) x Weight	P 7.476 Billion	P 7.326 Billion	P7.331 Billion	P0.005 Billion
	SM 4	Increase Net Income After Tax	Net Income After Tax (Before Other Comprehensive Income/Loss) Line Item in the Financial Statements	15%	(Actual / Target) x Weight	P 90.10 Million	P22.52 Million	P7.563 Million	(P14.957 Million)
	SM 5	Budget Utilization Rate (BUR)	Actual Disbursements + Total MOOE, CO, and Financial Expenses as per Board-approved COB	5%	(Actual / Target) x Weight	90%	22.50%	12.46%	(10.04%)
	SUB-TOTAL			52%					
CUSTOMER/ STAKEHOLDERS	SO 2	Provide financial products that are inclusive and accessible							
	SM 6	Percentage of Portfolio Level allocated to priority sectors	Total amount of portfolio allocated to priority sector + Total portfolio at the end of the year	10%	Below 80% = 0% 80% - 89.99% = 5% 90% - 90.99% = 7% 91% and above 10%	91%	91%	91.26%	0.26%
	SO 3	Enhance customer satisfaction through responsive service delivery							
	SM 7	Percentage of Satisfied Customers	Number of respondents who gave a rating of at least Satisfactory + Total number of respondents	5%	(Actual / Target) x Weight, 0% = If below 80%	90%	N/A	N/A	N/A
	SM 8	Percentage of Credit Approvals Processed within the Applicable Time	Total Number of Credit Approvals for New and Existing Clients Processed within the Applicable Processing Time + Total Number of Credit Approvals	10%	(Actual / Target) x Weight	100%**	100%**	100%	0%
INTERNAL PROCESSES	SUB-TOTAL			25%					
	SO 4	Develop organizational infrastructures that is sustainable, disaster-resilient, and accessible							
	SM 9	Percentage of ISSP Projects Completed	Number of Deliverable Projects and Systems Completed + Total Number of Deliverable Projects	5%	All or nothing	100%	N/A	N/A	N/A
	SO 5	Embed a culture of efficiency and quality across all levels of the organization.							
	SM 10	Compliance with Quality Standards (ISO QMS)	Actual accomplishment	5%	All or nothing	ISO 9001:2015 Re-certification	N/A	N/A	N/A

LBP LEASING AND FINANCE CORPORATION

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1st Quarter Monitoring Report CY 2025

COMPONENTS						1st Quarter 2025 (January to March)		
	Objective/Measure	Formula	Weight	Rating System	2025 Modified Target	Target	Actual	Over (Under)
LEARNING AND GROWTH	SUB-TOTAL		10.0%					
	SO 6 Strengthen organizational knowledge, skills and competencies							
	SM 11 Percentage of Employees Meeting Required Competencies	Plantilla Employees Meeting Required Competencies + Total Filled Plantilla as of Year-end	5%	(Actual / Target) x Weight	10% Increase from the 2024 Competency Level (using new formula)	N/A	N/A	N/A
	SM 12 Restructuring Plan (RP)	Actual Accomplishment	3%	All or Nothing	Complete Submission of RP Requirements to GCG (including supervising agency's endorsement) on or before the deadline set by the Office of the President	N/A	N/A	N/A
	SO 7 Institutionalize a culture of sustainability, resilience, and inclusion							
	SM 13 Development and Implementation of Disaster Risk Reduction and Management (DRRM) Plan	Actual accomplishment	5%	All or nothing	Board-approved Public Service Continuity Plan (PSCP)	N/A	N/A	N/A
	SUB-TOTAL		13.0%					
	TOTAL		100.0%					
BONUS STRATEGIC MEASURES								
FINANCIAL	GAD Budget Utilization	Actual accomplishment	1%	All or nothing	5% of Total Budget	N/A	N/A	N/A
INTERNAL PROCESSES	ISO Certification on Environmental Management System or Business Continuity Management System	Actual accomplishment	1%	All or nothing	ISO 14001:2015 or ISO 22301:2019 Certification	N/A	N/A	N/A

\*Based on ARTA Client Satisfaction Measure

\*\*Applicable processing time will be based on LLFC's compliance with Republic Act No. 11032

\*\*\*The competency baseline of the organization shall pertain to the average percentage required competencies met which can be computed using the formula

Prepared by:

ANGEL DUE D. JAVIER  
Administrative Specialist I

Reviewed by:

RIZA M. HERNANDEZ  
VP/Head - Account Servicing Group

Noted by:

MICHAEL P. ARAÑAS  
President and CEO

PETER PAUL I. RIGOR  
VP/Head - Account Management Group

RAIZZA L. GONZALES  
VP/Head - Corporate Services Group



LBP LEASING AND FINANCE CORPORATION

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1st Quarter Monitoring Report CY 2025

COMPONENTS						1st Quarter 2025 (January to March)					As of March 31, 2025	% of Accomplishment vs. 2025 Modified Target
		Objective/Measure	Formula	Weight	Rating System	2025 Modified Target	Target	Actual	Over (Under)	% of Accomplishment for the Quarter		
FINANCIAL	SO1	Sustain Capital and Financial Growth through the effective and efficient use of resources										
	SM 1	Total Net Portfolio	Finance Lease Receivables (Current and Non-current) Add: Loans and Receivables - Others (Current and Non-current) Add: (BIR - Reserves and EOPL, net) Less: Deposit on Lease Contract	15%	(Actual / Target) x Weight	P 6.366 Billion	P 6.220 Billion	P6.180 Billion	(P40.00 Million)	99.36%	P6.180 Billion	97.08%
	SM 2	Net Past Due Rate	Total Past Due at the end of the period Less Unearned Leasing Income, Unearned Interest Income and Specific for Loan Loss Provision ÷ Total Net Portfolio	7%	(1-(Actual-Target)/ Target) x Weight	5.00%	5.00%	15.05%	(10.05%)	-201.00%	15.05%	-201.00%
	SM 3	Total Asset Size	Absolute amount of Total Assets by end of year-end	10%	(Actual / Target) x Weight	P 7.476 Billion	P 7.326 Billion	P7.331 Billion	P0.005 Billion	100.07%	P7.331 Billion	98.06%
	SM 4	Increase Net Income After Tax	Net Income After Tax (Before Other Comprehensive Income/Loss) Line Item in the Financial Statements	15%	(Actual / Target) x Weight	P 90.10 Million	P22.52 Million	P7.56 Million	(P14.957 Million)	33.57%	P7.56 Million	8.39%
	SM 5	Budget Utilization Rate (BUR)	Actual Disbursements ÷ Total MOOE, CO, and Financial Expenses as per Board-approved COB	5%	(Actual / Target) x Weight	90%	22.50%	12.46%	(10.04%)	55.38%	12.46%	13.84%
	SUB-TOTAL			52%								
CUSTOMER/STAKEHOLDERS	SO 2	Provide financial products that are inclusive and accessible										
	SM 6	Percentage of Portfolio Level allocated to priority sectors	Total amount of portfolio allocated to priority sector ÷ Total portfolio at the end of the year	10%	Below 80% = 0% 80% - 89.99% = 5% 90% - 90.99 = 7% 91% and above 10%	91%	91%	91.26%	0.26%	100.29%	91.26%	100.29%
	SO 3	Enhance customer satisfaction through responsive service delivery										
	SM 7	Percentage of Satisfied Customers	Number of respondents who gave a rating of at least Satisfactory ÷ Total number of respondents	5%	(Actual / Target) x Weight; 0% = if below 80%	90%	N/A	N/A	N/A	N/A	Ongoing. To be done by 3rd party service provider	N/A
	SM 8	Percentage of Credit Approvals Processed within the Applicable Time	Total Number of Credit Approvals for New and Existing Clients Processed within the Applicable Processing Time ÷ Total Number of Credit Approvals	10%	(Actual / Target) x Weight	100%**	100%**	100%	0%	100%	100%	100%
	SUB-TOTAL			25%								
INTERNAL PROCESSES	SO 4	Develop organizational infrastructures that is sustainable, disaster-resilient, and accessible										
	SM 9	Percentage of ISSP Projects Completed	Number of Deliverable Projects and Systems Completed ÷ Total Number of Deliverable Projects	5%	All or nothing	100%	N/A	N/A	N/A	N/A	Ongoing. IT Unit is actively working on the completion of various ISSP Projects intended for the year 2025.	N/A
	SO 5	Embed a culture of efficiency and quality across all levels of the organization.										
	SM 10	Compliance with Quality Standards (ISO QMS)	Actual accomplishment	5%	All or nothing	ISO 9001:2015 Re-certification	N/A	N/A	N/A	N/A	Ongoing. Recertification Audit will be scheduled in the 3rd Quarter of 2025	N/A
SUB-TOTAL				10.0%								

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		Objective/Measure	Formula	Weight	Rating System		Target	Actual	Over (Under)	% of Accomplishment for the Quarter		
LEARNING AND GROWTH	SO 6	Strengthen organizational knowledge, skills and competencies										
	SM 11	Percentage of Employees Meeting Required Competencies	Plantilla Employees Meeting Required Competencies ÷ Total Filled Plantilla as of Year-end	5%	(Actual / Target) x Weight	10% Increase from the 2024 Competency Level (using new formula)	N/A	N/A	N/A	N/A	Ongoing Trainings and Coachings are continuously being done	N/A
	SM 12	Restructuring Plan (RP)	Actual Accomplishment	3%	All or Nothing	Complete Submission of RP Requirements to GCG (including supervising agency's endorsement) on or before the deadline set by the Office of the President	N/A	N/A	N/A	N/A	Ongoing LLFC is requesting to the Office of the President for the extension of the submission of the Reorganizational Plan	N/A
	SO 7	Institutionalize a culture of sustainability, resilience, and inclusion										
	SM 13	Development and Implementation of Disaster Risk Reduction and Management (DRRM) Plan	Actual accomplishment	5%	All or nothing	Board-approved Public Service Continuity Plan (PSCP)	N/A	N/A	N/A	N/A	Ongoing To be done by 3rd Quarter of 2025	N/A
		SUB-TOTAL			13.0%							
		TOTAL		100.0%								
BONUS STRATEGIC MEASURES												
FINANCIAL		GAD Budget Utilization	Actual accomplishment	1%	All or nothing	5% of Total Budget	N/A	N/A	N/A	N/A	Ongoing P26 19 Million or 33 78% of the P77 53 Million Budget have been utilized	N/A
INTERNAL PROCESSES		ISO Certification on Environmental Management System or Business Continuity Management System	Actual accomplishment	1%	All or nothing	ISO 14001:2015 or ISO 22301:2019 Certification	N/A	N/A	N/A	N/A	Ongoing	N/A


\*Based on ARTA Client Satisfaction Measure

\*\*Applicable processing time will be based on LLFC's compliance with Republic Act No. 11032

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